

VLA

VA Loggers Association Newsletter



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WHO KNEW THAT HOT DOGS COULD BE A KEY ELEMENT OF SAFETY?

DURING NATIONAL TRUCK DRIVER APPRECIATION WEEK, KAPSTONE'S ROANOKE RAPIDS PLANT AND INDUSTRY PARTNERS HOSTED A SAFETY BLITZ AND HOT DOG LUNCH FOR ALL TRUCK DRIVERS.

Bernard Rose, Fiber Supply Manager for the KapStone Roanoke Rapids Mill is serious about both safety and sustainability. For the past several years, Bernard and his team served hot dogs for safety during their annual truck driver appreciation week. "We give them a safety gift, ask them what they want on their hot dog, and then use this chance to talk to them about our four or five top safety topics." Recognizing that Safety doesn't occur in a vacuum and that everyone benefits from strategic partnerships, Bernard found support and kinship within the industry. The Kapstone Mill's 2016 event welcomed safety leaders from Forestry Mutual Insurance, Carolina Loggers Association and the Virginia Loggers Association.

Together, they talked safety over lunch.

"It shows the truck drivers that we care about their safety on and off our mill property. They are part of our mill family and we want them to be prosperous and safe," said HR and Safety Manager Lisa Floyd.

In previous years KapStone has given safety gifts to drivers such as safety glasses, hardhats and hi-viz vests. This year's safety gift was a pair of hi-viz work gloves and as always, the drivers were most appreciative. Each driver also received targeted industry safety information from Forestry Mutual and both the Carolina Loggers Association and Virginia Loggers Association.

VLA

Newsletter

TALKING SAFETY OVER LUNCH

The safety points the KapStone team emphasized with wood truck drivers included following the log unbinding policy; cleaning chips and dust from the trailers; observance of train tracks and stop signs; and wearing the appropriate PPE (Personal Protective Equipment, such as hard hats, safety glasses, hi-viz safety vests, safety shoes, gloves, etc.). In addition, the team handed out Team Safe Trucking cards that contained The 10 Point Commentary Checklist and the Five Point System to Space & Visibility.

"We tell them that we appreciate your respecting our safety guidelines," Floyd said. "And then we talk about a few things that they might improve."

For instance, one driver was wearing incorrect shoes and the team took the opportunity to reinforce those guidelines. Issues were certainly the exception to what the KapStone Team saw overall. For the most part, there were noticeable improvements in safety practices when compared to former years, particularly in compliance of PPE usage.

THINKING BIG AND ACTING SMALL

It says a lot that so many busy KapStone professionals and their Industry partners spent hours of their workday participating in the safety blitz and interacting with the truck drivers. It's a small gesture that makes a big impression. "It means something that we take the time to stop and talk with them," Rose said. "They're a vital part of our business, and in many cases these trucks and drivers are our industry's primary interface with the general public and a large part of our public image."

"We also asked the drivers what we could do better," Floyd said. "A lot of them spoke very highly of KapStone, and they were very appreciative of lunch and their safety gift. They also appreciated that we had our management team and Industry experts there helping with lunch and talking to the



Top: Keith Biggs, Jack Swanner, Christ Huff & Ellis Crew.

Bottom Right: Ron Jenkins of the Virginia Loggers Association talks safety with a driver. Bottom Right: Ben White, Operations Manager for the Roanoke Rapid Mill delivers a safety message and lunch to a driver.

drivers," Floyd added. We are grateful to have the support of our strategic partners in the insurance and logging industry. That sort of face-to-face interaction helps build strong relationships with our vendors. Same goes for hot dogs.

The industry partners and KapStone team working the grill and discussing safety with truck drivers included Keith Biggs, Chris

Huff, Jack Swanner, Ron Jenkins, Nannette Jenkins, Ben White, Steven Walker, Lisa Floyd, Judy Barlow, Mark Britton, Sheila Clary, Joey Briggs, Ellis Crew, Wendy Winstead, Donald Best, Joey Landen, Jay Winstead and Scotty Jordan.

WELCOME NEW MEMBERS

Thank you for recently joining **THE VIRGINIA LOGGERS ASSOCIATION**

Putting our members first and proudly serving the interests of Virginia loggers!

AC EXCHANGE TIMBER, LLC.
YORKTOWN, VA

NOAH LOGGING & CHIPPING, LLC.
EWING, VA

DABNEY S. LANCASTER COMMUNITY COLLEGE
CLIFTON FORGE, VA

SETLIFF & HOLLAND, PC.
GLEN ALLEN, VA

MEBANE SHRUBBERY MARKET, INC.
HAW RIVER, NC

T. M. EVERETTE CLAIM SERVICE, INC.
MECHANICSVILLE, VA

MOON'S LOGGING
PHENIX, VA

Please encourage someone to Join the Virginia Loggers Association!

Executive Director's Corner | Ron Jenkins



The Virginia Loggers Association looks forward to 2017 with optimism for improving markets. As our members are able to market their forest products in a more stable and consistent environment, this year will be great for logging and the entire forest products industry!

A critical issue in the logging industry is always safety but the recent alarming statistics of increased truck accidents and rising number of fatalities are causing a big concern for everyone. The Virginia Loggers Association is actively engaged with others such as the American Loggers Council and TEAM Safe Trucking to find solutions to safe driving and NO accidents. We want you to be safe!

The logging industry has survived many market swings and this has taught them well. Our wise business leaders use their past experiences to adapt to the market changes, weather and other challenges. We have actively worked and will continue to work with the Commonwealth's economic development team to find new markets.

We are so optimistic for 2017 because of our hope for a better future for all of our industry. We must all remain strong and combine our voices to ensure a logging future for all. So, please join us as we look to the future that brings prosperity, improved safety and a stronger industry for all.

IMPORTANT 2017 DATES

March 17 - St. Patrick's Day

March 30 - April 1

American Loggers Council Annual Spring Fly-in to Washington, DC.

April 8 - Virginia Loggers Association Board of Directors meeting

April 16 - Easter

April 28 - Arbor Day

May 14 - Mother's Day

May 29 - Memorial Day

August 17-20

Virginia Loggers Association annual conference at The Inn at Virginia Tech & Skelton Conference Center

Sept 12 - Driver Appreciation Day at Kapstone

Sept 14-16 - Mid Atlantic Logging Expo, Smithfield, NC

Sept 28-30 - ALC Annual Meeting, Natches, MS

March							April							May						
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26	27	28	29	30	31		23	24	25	26	27	28	29	28	29	30	31			
							30													

BOARD OF DIRECTORS MEETING February 4, 2017



The Virginia Loggers Association board of directors was well attended on February 4, 2017. Tapscott Brothers Logging provided their conference room and all the accommodations for a great meeting setting. Directors discussed many important issues for the logging industry and its members. They discussed the 2017 legislative session, budget, membership, markets and more.

Bettina Ring, Virginia State Forester, and Ed Zimmer, Chief of Operations, also joined the board meeting. Bettina shared her knowledge on the budget process and the background on the proposed logging notification fee. Board members used the opportunity to ask questions and express their concerns directly to Bettina and Ed. All board members were against the proposed fee and worked to challenge the fee in the General Assembly. Bettina and Ed also stayed through most of the meeting to hear about the other activities and business of the association.

We were also fortunate to have Keith Biggs and Chris Huff join us from Forestry Mutual Insurance. Keith is a big supporter of the Virginia Loggers Association and TEAM Safe Trucking, a voluntary group formed to identify the causes and solutions for the escalating truck accidents. TEAM Safe Trucking is made up of voluntary representatives from insurance, logging, mills, trucking and many interested individuals who understand the seriousness and the potential consequences for our industry. Keith talked about the slow start with TEAM Safe Trucking but acknowledged the newly organized structure and leadership should make a huge difference. We want you to prosper and be safe too!

Vicki Joslyn, Representing Chemsearch, a supplier of grease and truck fluids also joined us. She gave a short introduction into their product lines and all appreciated her information.

Denver Riggelman, who just became the 4th Republican candidate for Governor also visited the board members with his assistants. Denver has experience in military intelligence and business. He and his wife own and operate the Silverback Distillery in Nelson County. According to Denver, he purposely decided to enter the Virginia Governor's race because of his experiences with government and recent challenges to establish their business. He expressed his desire to change government to run more efficiently and serve its citizens.

Board members received all of the guests with interest and courtesy. They also discussed many important issues impacting our logging industry. C. K. Green reported that membership in Virginia Loggers Association is increasing with more loggers joining our ranks, as well as other interested groups. Frank Myers reported on activities of the Board of Forestry and expressed his interest to continue serving the Board of Forestry as its harvesting representative. Judd Smith gave everyone an update on the American Loggers Council and the upcoming ALC Capitol Fly-In meeting on March 30 – April 1. Several members of the Virginia Loggers Association and the executive director will meet with all of Virginia's congressional representatives to discuss issues:

- Interstate Highways Weight
- Youth in Logging Professions
- Streamlining Regulations
- Reforming National Forest Management and Wildfire Spending
- Reducing Frivolous lawsuits regarding U S Forest Service national forests
- Renewable Biomass

Markets were a big item at the meeting. The group felt that more markets are needed to help sustain the logging businesses. The board is interested in all opportunities. The next board meeting will be held on April 8 (9am to 1pm) at the Tapscott Brothers Logging near Scottsville.

VIRGINIA LEGISLATIVE SESSION 2017 UPDATES

The Commonwealth's budget woes found its way into the heart of the logging community this year. Faced with the reality of a budget shortfall of \$1.5 Billion in revenues less than what was projected two years ago, the Governor tasked his state agencies to find ways to meet the lower revenue projections.

All state agencies would feel some impact from the shortfall announcement. However, all of us were surprised to see that a "water quality notification fee" would be proposed on the logging community. It showed up in the Governor's proposed budget for fiscal year 2018 he made public on December 17, 2017. The proposal authorized the Department of Forestry to charge a fee of \$100 each time they were notified about a new logging job.

The "water quality notification fee" upset many in the logging industry and support came from several legislators who offered reversal budget amendments to the Governor's proposed fee. Senators Bill Stanley and Mark Obenshain along with Delegates Barry Knight, Steven Landes and Charles Poindexter helped draft and carry the appropriate budget amendment language to reverse the proposed fee. Many of our industry friends and other legislators

also opposed the fee. Fortunately for our industry the House Appropriations and Senate finance committees approved reversing budget amendments in the budget which the legislators must approve and return to Governor McAuliffe for his consideration.

Of course, other bills were proposed that would also impact the logging industry. Bills were offered and referred to Commerce & Labor, Finance and Transportation committees. Several legislators offered legislation to increase the federal minimum wage from \$7.75 per hour to \$15 per hour by 2019. Bills were also drafted requiring changes in employee sick leave, transportation regulations and taxes. However, no meaningful changes were enacted this year in these areas. Will keep you posted!

By the time you read this article, the General Assembly will have concluded its 45 day session. All approved legislation and the budget will be forwarded to the Governor for his consideration. In our next newsletter, we'll update our 2017 legislative session with the final outcomes.

TEAM SAFE TRUCKING IS MOVING FORWARD

Many of you have heard of the relatively new TEAM Safe Trucking organization? Jimmie Locklear presented about TEAM at the 2016 VLA meeting in Roanoke. That presentation was recorded and has been edited into a video and we have used that in some of our recent SHARP Logger trainings. As you all know, trucking is a critical component for logging operations as well as forest products mills. Without the ability to effectively move products by truck, the forest products industry as well as many other industries could not survive. Trucking is a challenge for many logging operations. Finding enough qualified and reliable drivers is often a challenge and can sometimes be a limiting factor for production on logging operations. Because of the increasing challenges associated with log trucking, TEAM Safe trucking was formed in 2015. This group consists of representatives from the logging industry, the insurance industry, forest products mills, associations, and others with an interest in improving safety in log trucking. The group now has a website at www.teamsafetrucking.com. Their mission is "To reduce accidents through enhanced driver training and effective fleet management and to recruit new, safety focused drivers to deliver a sustainable and profitable supply chain." Trucking has an impact throughout the supply chain, so this is an issue which everyone agrees needs to be addressed and everyone has a stake in helping to improve safety and the viability of forest products trucking.

TEAM safe trucking recently met in Myrtle Beach, South Carolina with nearly 50 participants from across the U.S., including representatives from the VLA. They recently selected a new president, have made changes to several of the committees, and have plans to move forward quickly with several projects. They recognize that the driver is one of the most critical components to safety and are developing a log truck driver training module that will be a tool that can be utilized to help train drivers who will be operating log trucks. While it is still in development, they anticipate this training module will be available in 2017. The goal will be to work with as many groups as possible to train as many log truck drivers as possible across the country.

I am also working with TEAM Safe Trucking on a research project related to log truck crashes. I have a graduate student that is completing a Master's degree working on this trucking project. We are using truck crash data reported through two different sources to look at crashes across the U.S. involving log trucks. This includes data from crashes where there is a fatality involved, and a second data source from crashes where there is a fatality, an injury, or a vehicle has to be towed away. While we are just getting started with this project, the data seems as though it will provide us with helpful insight into the general characteristics of log truck crashes and will allow us to compare log truck crashes to other commercial trucks. We plan to use the results of this research project to help guide the training effort of TEAM Safe Trucking and to incorporate into the SHARP Logger training programs and any other training program where it would be beneficial. While it is still a relatively new organization, TEAM Safe Trucking is now moving forward at a fast pace with plans for some significant accomplishments in 2017. I look forward to reporting more as the group makes significant progress in 2017.

NEWS AND UPDATES FROM VIRGINIA TECH FOREST OPERATIONS EXTENSION SPECIALIST

Scott Barrett, PhD,
Associate Profes-
sor and SHARP
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AGRICULTURAL TRADE CONFERENCE PRECEDES VDACS EXPORT WORKSHOP

To register for the Governor's Conference on Agricultural Trade, visit <https://vafb.swoogo.com/govagtrade2017>.

To RSVP for the Agriculture and Forestry Export Workshop or for more information, contact VDACS International Marketing Specialist Caitlin Clark, at caitlin.clark@vdacs.virginia.gov or 540.461.1246

Caitlin Clark Maxwell
Office of International Marketing
Virginia Department of Agriculture
and Consumer Services

In the first 11 months of 2016, agriculture and forestry products accounted for 50 percent of containerized exports moving through The Port of Virginia. When you pair a statistic like that with the fact that almost 10 percent of the state's resident workforce works a port-related job, you begin to understand how important agriculture and forestry exports are to Virginia's economy.

To celebrate and discuss the strong position of Virginia's agriculture and forestry industries in the global marketplace, The Governor's Conference on Agricultural Trade will be held at the Richmond Marriott, March 6-7th. Conference topics include timely discussions about trade policy and export opportunities in top markets worldwide, all presented by top experts in the field.

Speaking about both domestic and international markets for forest products will be Rocky Goodnow, Vice President of the North American Timber Service at Forest Economic Advisors LLC. In this role, Rocky is responsible for FEA's outlook on the North American timber markets. Rocky leads the development of FEA's timber economic models, which are used in the analysis of

future demand on wood fiber resources, regional timber supplies, and timber values. Rocky is the primary author of FEA's Timber Quarterly Forecasting Service publications and is a contributor to other FEA publications and studies. Rocky is originally from southwestern Virginia and holds a master's degree in forest economics and management and a B.S. in forestry, both from Virginia Tech.

The Virginia Department of Agriculture and Consumer Services (VDACS) Office of International Marketing (OIM) will also host an export workshop following the conclusion of the Governor's Conference on Agricultural Trade. The workshop will feature OIM trade representatives from Canada, China, the Middle East, and Southeast Asia speaking about agriculture and forest product imports into their respective markets. The workshop will be an occasion for Virginia companies to meet face-to-face with the representatives and ask questions pertaining to opportunities for their specific products.

Caitlin Clark Maxwell
Office of International Marketing



THIS WORKSHOP WILL HELP YOU UNDERSTAND:

- Characteristics of your industry and opportunities for your products in major international markets
- International marketing services and resources, including state and federally-funded programs to offset cost and reduce risk of marketing efforts
- Upcoming opportunities and activities to promote and sell your products abroad
- How other Virginia companies have achieved success in overseas markets



Tuesday, March 7th

3-5 p.m.

The Omni Richmond

100 South 12th Street, Richmond, VA 23219

Opening remarks by Basil I. Gooden,
Virginia Secretary of Agriculture and Forestry

PRESENTATIONS BY:

- VDACS International Trade Representatives from Canada, China, Middle East and Southeast Asia
- Missie Lindsey, Southern US Trade Association (SUSTA)
- Panel of experienced Virginia exporters

Network and meet one-on-one with VDACS trade representatives and staff following the workshop at The Tobacco Company, next door to the Omni at 1201 E. Cary St.

VDACS PROMOTES VIRGINIA FOREST PRODUCTS IN INTERNATIONAL MARKETS

The Virginia Department of Agriculture and Consumer Services (VDACS) Office of International Marketing (OIM) connects Virginia agriculture and forest products producers with export opportunities. The OIM promotes Virginia agriculture commodities, wood products, seafood, and specialty food and beverage items through our Virginia office and a global network of trade representatives in Canada, China, Europe, Hong Kong, India, Mexico, the Middle East, Southeast Asia, and the United Kingdom.

Forest products is Virginia's third largest agricultural export by value and its 11th largest export product overall. In 2016, Virginia exported \$174.4 million in lumber, \$116 million in wood pellets, and \$49 million in logs. Top export destinations for these products include China, Vietnam, and the United Kingdom, and the OIM assists Virginia companies in accessing and growing sales to these markets and many others.

In 2016, the OIM promoted Virginia forest products at trade shows in Europe, Mexico, and Southeast Asia; hosted forest products importers from India and the UK in buying missions to Virginia; and took Virginia forest products companies on trade missions to China and Southeast Asia. Meanwhile, the OIM's trade representatives worked year round, one-on-one with forest products companies to identify and vet appropriate partners and buyers in their respective markets.

The OIM will expand these efforts in 2017, participating in more trade shows, hosting more inbound buying missions, and connecting Virginia companies to more buyers. Whether you are an experienced exporter or a company considering export for the first time, the OIM is ready to assist you in exploring new markets and growing international sales. To learn more about opportunities for your business, please reach out to the OIM by contacting Caitlin Clark, caitlin.clark@vdacs.virginia.gov; 540-461-1246.

Caitlin Clark Maxwell
Office of International Marketing



EXPLORE GLOBAL OPPORTUNITIES

LET VDACS HELP GROW YOUR INTERNATIONAL SALES.

The Office of International Marketing connects Virginia forest products producers with profitable export opportunities. We promote Virginia wood through our Virginia office and our international offices in:

Canada	China	Europe
India	Mexico	Middle East
Southeast Asia	United Kingdom	

PARTICIPATE IN VDACS' 2017 FOREST PRODUCTS MARKETING ACTIVITIES TO:

- Network with international industry.
- Meet and qualify customers and partners face-to-face.
- Obtain leads on new buyers in real time, before other suppliers.
- Let Virginia's international trade representatives arrange pre-scheduled meetings with targeted buyers.

VIRGINIA | Latin American Wood Buyers' Mission | Feb.13-16, 2017
COLOGNE, GERMANY | Virginia Booth at Interzum | May 16-19, 2017
CHENGDU, CHINA | Virginia Booth at Chengdu Int'l Furniture Fair | Jun. 7-10, 2017
VIRGINIA | Middle East Wood Buyers' Mission | Sep. 11-15, 2017
FIERA DI PORDENONE, ITALY | Virginia Booth at SICAM | Oct. 10-13, 2017
HO CHI MINH, VIETNAM | Virginia Booth at VietnamWood | Oct.18-21, 2017

AND/OR

Reserve your booth space at the shows below via the American Hardwood Export Council (AHEC), and let our Virginia trade representatives schedule one-on-one meetings with targeted buyers while there. You'll be steps ahead of your competition.

UNITED ARAB EMIRATES | DubaiWood Trade Mission | Mar. 7-9, 2017
GUANGZHOU, CHINA | Interzum Guangzhou | Mar. 28-31, 2017
SHANGHAI, CHINA | SylvaWood Trade Mission | Jun. 26-28, 2017
GUADALAJARA, MEXICO | TecnoMueble Supplier Fair | Aug.16-19, 2017
SHANGHAI, CHINA | FMC Premium Trade Mission | Sep. 12-15, 2017

NEW! RURAL LIVING

Courtesy of Virginia Farm Bureau

VA GUIDELINES FOR “FARM USE” ARE SPECIFIC

It may seem obvious, but it's important to know that “farm use” license plates are just that, for farm use only. Virginia lawmakers created the “farm use” designation for farmers who use vehicles for specific purposes such as planting and harvesting crops and transporting farm products to market. The Virginia Department of Motor Vehicles allows an exemption from registration for those limited agricultural uses. Most farmers show the designation by using a special “farm use” tag on their vehicles.

“These exemptions are very beneficial to the farm community, because these vehicles are used only a few times per year for specific purposes,” explained Andrew Smith, senior assistant director of governmental relations for Virginia Farm Bureau Federation.

Unfortunately, some drivers have purchased the plates and are using them for purposes other than those stated in the Code of Virginia. Smith emphasized that it's important for the public to understand the legitimate uses for the plates and to avoid the illegitimate uses. “The law is very specific about the purposes that qualify,” he said. “We want people both inside and outside of the farm community to be aware of the correct purposes of the ‘farm use’ plates. If people continue to use them for unapproved uses, we are concerned that the agriculture community could lose these exemptions.”

“Farm use” license plates can be used on vehicles exclusively for agricultural or horticultural purposes on lands owned or leased by the vehicle's owner. The license plates can be used on vehicles for seasonal transportation of farm produce and livestock along public highways for a distance of not more than 50 miles. The exemption limits the plates to pickup trucks, panel trucks, trailers, semitrailers, sport utility vehicles and vehicles having a gross weight rating of more than 7,500 pounds. Cars are not included.

What is farm use?

DMV defines legitimate use of a vehicle for agriculture use as:

- Crossing a highway
- Operating along a highway for a distance of no more than 50 miles from one part of the owner's land to another, irrespective of whether the tracts adjoin
- Taking the vehicle or attached fixtures to and from a repair shop for repairs
- Operating along a highway to and from a refuse disposal facility for the purpose of disposing of trash and garbage generated on a farm
- Operating along a highway for a distance of no more than 50 miles for the purpose of obtaining supplies for agricultural or horticultural purposes, seeds, fertilizers, chemicals, or animal feed

Smith explained that, unfortunately, some people may not have a driver's license or registration and think they are able to use “farm use” tags instead. But the tags are for specific farm activity only.

Farm Bureau offers its members resources to clarify what qualifies as “farm use.” Access information on unlicensed farm vehicle laws at vafb.com/Portals/FBA/PDFs_and_Resources/membership_at_work/UnlicensedFarmVehicle_2016.pdf.



SHARE THE ROAD: CAREFUL DRIVING AROUND LARGE TRUCKS MEANS EVERYONE ARRIVES SAFELY

U.S. truck drivers travel more than 430 billion miles each year. Their trucks' size and handling characteristics require careful driving, not only by truck drivers but also by motorists around them. That's why Virginia Farm Bureau Mutual Insurance Co. and Drive Smart Virginia are encouraging members to “Share the Road” when traveling the same routes as tractor trailers.

A Virginia Tech Transportation Research Institute study found that 78 percent of crashes involving commercial motor vehicles were caused by passenger vehicle drivers. Such crashes and resulting injuries, fatalities and property loss occur due to a lack of awareness and understanding about the special considerations involved with driving a truck.

An 18-wheeler is a large, heavy vehicle that:

- Requires more turning space and a greater braking distance;
- Has larger blind spots that can hide even another truck from the driver's view;
- Needs more space and distance to execute a merge or exit on the interstate;
- Has a higher center of gravity that makes it more susceptible to rollovers;
- Can drift backward as much as 15 feet before the forward gears engage when the truck is stopped on an upgrade;
- Can gain speed when traveling on a downgrade, especially when carrying a full load.

Motorists in passenger vehicles act in everyone's best interests when they take the following precautions:

- Maintain enough space between you and a truck in front of you that you can see the side mirrors.
- Always use your turn signals, and watch for truck drivers' turn signals as well.
- Make every effort to pass a large truck on its left side.
- When passing, be sure there is sufficient distance to pass and return to the driving lane without speeding and without cutting off the truck.
- Allow space and room to maneuver in the event of an emergency situation with a truck, another vehicle or your own vehicle.

ELECTION RESULTS BRING NEW OPPORTUNITIES, BUT OLD CHALLENGES REMAIN



ALC JOINS U.S. CHAMBER IN SUPPORTING REGULATORY ACCOUNTABILITY ACT

Against all odds, Donald Trump was elected as our new president. Republicans also kept control of both houses of Congress. Since November 8, many stories have been written about rural America's influence on the election. But what does it all really mean for the American Loggers Council, its members and professional timber harvesting?

There's no doubt the new year will bring opportunities to reform federal forest management, restore the health of our federally-owned forests, and create more family-wage jobs where they're desperately needed. For ALC, there will be new opportunities to advance key priorities such as ensuring uniform truck weight limits and passing Youth in Careers in Logging legislation. It will also be easier for ALC and its partners to stop anti-forestry measures before they can hurt the industry.

But make no mistake, getting things done in Washington DC won't be easy. Our work isn't done. It's only just beginning.

When it comes to federal land management, Trump now has the chance to appoint officials who can change the culture of federal agencies, emphasizing a shift back to multiple-use management of our lands and natural resources. But the truth is the new Trump Administration will be saddled with the same counterproductive and complex web of federal laws, rules and regulations that have resulted in the neglect of our forests and the loss of thousands of jobs across the industry. It's already clear anti-forestry groups will double-down on lawsuits that bring projects to a halt and put forest health in the hands of judges instead of foresters.

Relieving our federal agencies of obstructive litigation, "analysis paralysis," and chronic budget shortfalls requires congressional action. Given the enormous power and influence anti-forestry groups continue to enjoy in Washington DC., it's likely any real change will require bi-partisan support in the U.S. Senate, where Republicans lost seats. Any legislative measure will likely require 60 votes in the Senate before President Trump is able to sign it into law. Many policymakers, even those in the new administration, will need to be educated on responsible logging practices and the benefits loggers provide to the American public.

The new administration and Congress offer new opportunities, but many of the old challenges facing the industry will remain. ALC members, led by Executive Vice President Danny Dructor, are working proactively with key leaders to hit the ground running. But ALC still needs your help, even with a federal government that will be friendlier to timber harvesting. Now more than ever, it's important for all loggers to stay informed and stay engaged to make the most of the opportunities that American voters have given us.

Stay tuned to for updates in future issues in our newsletter. And don't forget to "like" us on Facebook!

Nick Smith is Communications Specialist for American Loggers Council and founder of Healthy Forests, Healthy Communities, a non-profit, non-partisan organization that advocates for active forest management on federal forest lands.



The American Loggers Council supports sensible laws and regulations that are necessary to protect the public. Our members are committed to the wise and sustainable use of our natural resources. Professional timber harvesters in the United States are subject to the most rigorous environmental laws in the world. Though well-intentioned, many laws affecting our industry have become misapplied and misinterpreted through administrative rule-making and litigation. Today's federal regulatory structure has become counterproductive and costly to our small, predominantly family-owned businesses. It no longer serves the needs of our forests, natural resources, communities and national economy.

That's why the American Loggers Council has joined the U.S. Chamber of Commerce in supporting swift action on the Regulatory Accountability Act (RAA) that directs the executive branch to fulfill its statutory goals in the least costly fashion and look for more public input to find the most efficient regulatory solutions possible.

The RAA is the first attempt to reform the federal Administrative Procedure Act. It is an effort to better structure agency rulemaking between general regulations that are needed to keep society functioning, and those high-impact regulations that cost billions of dollars each year and that have a nationwide impact on jobs and the economy.

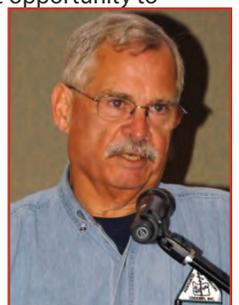
According to Bill Kovacs of the U.S. Chamber, by focusing only on high-impact regulations, Congress can control overreaching regulations while allowing the day-to-day operations of agencies to function. Under the RAA, the public would get an earlier opportunity to participate in shaping the most costly and transformative regulations.

Here's how the RAA works: When an agency first decides to write a high-impact rule, it would be required explain to the public why the regulation is necessary, how it will affect business, jobs and the economy, and why the rule is the best available alternative. After evaluating the impacts of the proposed rule, agencies should select the least costly regulatory alternative that achieves congressional intent. Independent federal agencies would be held to the same standards of transparency and accountability as executive agencies.

The RAA would also allow the American people the right to verify that high-impact proposed rules are feasible, cost-effective, and well-supported by good scientific and economic data. Finally, before awarding deference to agency decisions, a court must find that the agency addressed all standards mandated on the agency by Congress.

With a new president and a new Congress elected with a mandate to create and protect American jobs, we have a unique opportunity to establish responsible sideboards on agency rule-making. We can't allow this opportunity to pass by. It is time for impactful regulatory reform, which the American Loggers Council supports and that the RAA can deliver.

Jim Geisinger is Chair of the American Loggers Council Legislative Committee and Executive Vice President of Associated Oregon Loggers.





AMERICAN LOGGERS COUNCIL

HOT TOPICS FOR LOGGERS ON THE HILL: MARCH 30-APRIL 1

Virginia Loggers Association members will meet with their House of Representatives and Senators to discuss important issues to logging and the forest industry.

The Virginia Loggers Association also supports the following issues appearing on pages 10 - 11.

FEDERAL REGULATORY REFORM

The American Loggers Council supports sensible laws and regulations that are necessary to protect the public. Our members are committed to the wise and sustainable use of our natural resources. Professional timber harvesters in the United States are subject to the most rigorous environmental laws in the world. Though well-intentioned, many laws affecting our industry have become misapplied and misinterpreted through administrative rule-making and litigation. Today's federal regulatory structure has become counterproductive and costly to our small, predominately family-owned businesses. It no longer serves the needs of our forests, natural resources, communities and national economy.

That's why the American Loggers Council has joined the U.S. Chamber of Commerce in supporting swift action on the **Regulatory Accountability Act (RAA)** that directs the executive branch to fulfill its statutory goals in the least costly fashion and look for more public input to find the most efficient regulatory solutions possible.

The RAA is the first attempt to substantively amend the Administrative Procedure Act, the guidebook of the federal regulatory state, since its enactment in 1946. The key to the RAA is that it does not dismantle the regulatory state. Rather, the legislation divides it between general regulations that are needed to keep society functioning and high-impact or transformative regulations that cost billions of dollars each year and that have a nationwide impact on jobs and the economy.

The U.S. Chamber of Commerce's analysis of the regulatory state found that of the approximately 4,000 regulations published annually only a few—under 25 regulations—would be deemed transformative. By focusing

only on high-impact, transformative regulations, Congress can control overreaching regulations while allowing the day-to-day operations of agencies to function. Under the RAA, the public would get an earlier opportunity to participate in shaping the most costly and transformative regulations.

When an agency first decides to write a high-impact rule, it would be required explain to the public why the regulation is necessary, how it will affect business, jobs and the economy, and why the rule is the best available alternative. After evaluating the impacts of the proposed rule, agencies should select the least costly regulatory alternative that achieves congressional intent. Independent federal agencies would be held to the same standards of transparency and accountability as executive agencies.

The RAA would also allow the American people the right to verify that high-impact proposed rules are feasible, cost-effective, and well-supported by good scientific and economic data. Finally, before awarding deference to agency decisions, a court must find that the agency addressed all standards mandated on the agency by Congress.

It is time for Congress to present a regulatory package to the president that restores its ability to place limits on agency rule making. If regulatory reform cannot happen when Congress and the president are of the same party, it is unlikely to ever happen and the ability of Congress to control agency overreach will continue to diminish. **It is time for impacting regulatory reform, which the American Loggers Council supports and that the RAA can deliver.**

YOUTH CAREERS IN LOGGING

The American Loggers Council (ALC) is a non-profit organization representing professional timber harvesters in 30 states. It is our goal to ensure the health of the industry and in so doing support entrance of youth into this important economic sector of our country, opening up opportunity that is already afforded to farmers and ranchers to professional timber harvesters. Like farming and ranching, the timber harvesting profession is often a family run business where the practice and techniques of harvesting and transporting forest products from the forest to receiving mills is passed down from one generation to the next.

Timber harvesting operations are labor intensive, highly mechanized and technical careers that require on-the-ground training to promote efficiencies and expertise in performing those operations. Today's current mechanical logging machines are enclosed with safety cages that protect the occupant from many of the hazards previously experienced in conventional chain saw harvesting operations. The workman's compensation claims history bears this out - logging in today's enclosed machines is as safe as many other professions where sixteen to eighteen year-olds are allowed to work.

In many respects, timber harvesting operations are very similar to family farms with sophisticated and expensive harvesting equipment that requires young men and women to learn how to run the business, including equipment operation and maintenance, prior to obtaining the age of eighteen.

Currently, there are no on-the-ground programs in place to facilitate that training and ensure the sustainability of the timber harvesting industry's next generation of family members who choose to enter the profession.

Other agricultural businesses, including farmers and ranchers, enjoy exemptions to existing child labor laws that permit family members between the ages of sixteen and seventeen to participate in and learn the operations of the family businesses under the direction and supervision of their parents. However, young men and women under the age of eighteen who are members of families that own and operate timber harvesting companies are denied the opportunity to work and learn the family business because of current child labor laws.

The American Loggers Council (ALC) supports extending the agricultural exemption now enjoyed by family farmers and ranchers to train their sixteen and seventeen year old sons and daughters to carry on the family business to mechanical timber harvesters as introduced in the 114th Congress as HR. 1215 and S. 694. The exemption would ensure that the next generation of mechanical timber harvesters can gain the needed on-the-ground training and experience under the close supervision of their parents who have a vested interest in their children's safety and in passing down the profession to the next generation of timber harvesters. For more information, please contact the American Loggers Council at 409-625-0206.

RENEWABLE BIOMASS

The American Loggers Council (ALC) is a non-profit organization representing professional timber harvesters in 30 States across the United States. Our members have a responsibility for sustainably harvesting forest products from all of our nation's forests, including both private and public lands. The members of the ALC support a broad definition for Renewable Biomass which would:

1. Utilize the forests' energy and climate benefits to replace or displace traditional fossil fuel.

- ALC views forests as a strategic renewable natural resource and supports diverse and robust markets for the full spectrum of woody materials to allow landowners and foresters to practice sustainable forestry while providing new opportunities and jobs for professional timber harvesters utilizing previously unused, unmerchantable material.
- Intensive forest management can improve growth rates and productivity of forest stands resulting in increases in woody biomass (and other forest products) and greater ability of forests to sequester carbon.

2. Include a broader definition of Forest Biomass in HR 6.

- Restricting wood from private lands and prohibiting the use of wood from federal lands are unnecessary constraints that leave out completely sustainable and readily available sources of green energy.
- The current definition of eligible biomass found in the Energy Independence and Security Act of 2007 (HR 6) severely constrains the ability of federal and non-federal forest lands to supply feedstock to our nation's renewable fuel goals. By limiting our nation's private forest landowners ability to market their feedstock ensures that those lands

can and will be converted to non-forest uses over time. By eliminating biomass from public lands, the language ensures that our ability to manage our public forest land is limited and that we will continue to have forest health issues such as catastrophic wildfires and insect and disease infestations.

3. Promotes economic growth and acts as a stimulus to rural economies

- Provide new markets for woody biomass which provide new income sources for family owned forests, helping them to recover their costs to own and manage their forests.
- Create new industry and an opportunity for communities to create and maintain family-wage jobs and diversify their economies.
- Utilizes existing sustainable resources to create energy, not requiring extensive capital investment by rural communities that are historically located in timber dependent regions.

The American Loggers Council commends Congress on addressing the immense challenge of reducing the nation's dependence on fossil fuels. All renewable resources will be needed to meet the country's energy needs. Forests have a key advantage given their ability to produce energy independent of weather conditions that other renewable sources are subject to. We are committed to help craft a definition for Renewable Biomass that addresses sustainability concerns related to forests in a way that draws upon the existing forest harvesting practices – and making the changes where needed - to meet local forest conditions.

STATE-LEGAL LOADS ON THE INTERSTATE SYSTEM Agricultural (Including Forest) Commodities

Individual states have long set weight limits for their roads and highways. With the advent of the Dwight D. Eisenhower System of Interstate and Defense Highways (Interstate System) the Federal Government established it's own weight limits for this system. Thirteen states have received various exemptions from these limits. Transit buses and fire and other disaster response vehicles have temporary exemptions pending studies of their weights and use.

Generally, Title 23, Section 127(a), U.S. Code sets Interstate System weight limits at 20,000 pounds on a single axle; 34,000 pounds on tandems and a gross weight of 80,000 pounds on a 36 foot tandem spread.

A bridge formula is used to recognize different axle spreads. These maximums include enforcement tolerances.

Based on safety considerations, the American Loggers Council (ALC) supports an additional exemption for agricultural (including forest) commodity loads that meet state-legal requirements and tolerances. The exemption is expected to result in a shift of a substantial amount of existing trip mileage from two-lane secondary roads and highways to the Interstate System and result in nominally fewer trips – and improved safety for the motoring public, including the trucks themselves.

TREAT THE DISEASE: Wildfire Funding Fix

Our national forests have been in a continuous state of declining health for at least two decades. Not only are more wildfires burning federal lands, but they burn hotter, faster, and destroy more acres. This year alone, over 57,000 wildfires burned over 5.1 million acres of land. These fires choked our air with smoke, and polluted our waterways with ash and debris.

In years past, federal land management agencies have been forced to borrow from land management and other important activities to fight wildfires. Agencies are then left with fewer resources to conduct thinning, timber harvests, and controlled burns, which can reduce the severity of wildfires. This fire-borrowing cycle negatively impacts fiscal and forest health.

However, solving the fire-borrowing problem alone is the equivalent of treating symptoms but not the underlying disease. Even if Congress fixes fire-borrowing, land management agencies are subject to constant red tape and legal threats that hinder their ability to carry out the needed operations to protect and improve federal landscapes.

In July 2015, the House acted on this principle in a bipartisan manner, when it passed HR 2647, the Resilient Federal Forests Act. This legislation would end fire-borrowing in a fiscally responsible manner, and also make necessary changes to forest management practices by building on the 2014 Farm Bill's categorical exclusions, expediting the removal of dead trees after a wildfire, and timber harvesting in areas impacted by pine beetle infestation. Better management of our forests will help to reduce the severity of wildfires, improve environmental quality, and save taxpayers money in the long run. **HR 2647 provides a bipartisan path forward, and should be a framework for any potential forest management and fire-borrowing fix legislation.**

We urge members of Congress to fix both of these problems simultaneously. It is the best way to ensure that our forests stay healthy and resilient, while also protecting agency budgets.

TAX CORNER

By Dale Campbell, CPA

TOP EIGHT THINGS BUSINESS OWNERS CAN DO TO IMPROVE BOOKKEEPING AND TAXES

In 20 years as a CPA, I have seen a lot of mistakes made by small business owners in their attempts to run their businesses. Over time, I noticed that several of my clients tended to make the same mistakes, and therefore I have put together my own David Letterman "Top 8" list of the most common mis-steps that we see:

1. PAY ATTENTION TO THE PAPERWORK!

When you get a notice from the IRS or state authorities, do not ignore it! Address it immediately between yourself, your CPA, and/or your attorney. These things are easy to neglect or to try to do yourself, but you will be much more profitable doing what you do best, and letting the attorneys and CPAs handle the rest for you.

2. SEPARATE BUSINESS FUNDS FROM PERSONAL FUNDS

A business should have a separate checking account where all business income is deposited and all business expenses are paid from. If the owner needs funds personally, those funds should be deposited to the owner's personal bank account and then personal bills paid from the personal account. If funds are not separated, upon audit, it opens the door for the IRS to ask

more questions regarding your expenses.

3. KEEP A MILEAGE LOG FOR ALL BUSINESS AUTO USE

Without the proper documentation, a deduction for business auto use can be denied. Your CPA can provide you with a mileage log and some instruction on how to protect yourself with the proper documentation.

4. TREAT EMPLOYEES AS EMPLOYEES, NOT INDEPENDENT CONTRACTORS

The IRS wants employee treatment as it generates more consistent revenue for them. Therefore, the tax laws are written to severely penalize those who misclassify their employees. If you tell them what to do, when to get there, when to leave, and provide them with the tools necessary to perform the job, then they are most likely employees, regardless of how long they are employed.

5. USE RELIABLE ACCOUNTING SOFTWARE

We consider QuickBooks to be one of the best small business software packages available. Make all entries into your software, and reconcile your checkbook in the software package.

6. HIRE A PROFESSIONAL TO OVERSEE WHAT YOU ARE DOING

Find a professional that offers services in which they can review the QuickBooks data on a regular basis for you to ensure accuracy. Many times, business owners will get a false sense of security with easy-to-use software, yet their entries may not be done properly, and a lot of time may be spent on correcting these issues. It is important to get professionals involved during the setup of any accounting software.

7. DO NOT PLAY WITH EMPLOYER TAXES

If you withhold taxes from employee paychecks and do not send it to the IRS, the penalties can be very stiff, up to 100%, and you can go to jail.

8. WHEN TIMES ARE GOOD - SAVE, SAVE, SAVE!!!

Many businesses died during the recession because of bad planning when times were good.

Dale Campbell is a Certified Public Accountant for Thomas and Thomas, CPAs. If you have any questions, you may reach him at 804-798-9408.

SAFETY SPOT: LOOK UP!

Overhead hazards are a clear and present danger in our forest industry. Our industry on a daily basis deals with height, weight and gravity issues. When something goes wrong, these properties are proven killers to our woods workers. Catastrophic injury and death are the results of overhead hazards. We must fight the risk from above by being alert and aware. Safety briefings by management can help keep awareness at a good level. Overhead hazards are a "team" battle. Our logging crews or teams can reduce the risk of overhead hazards by working together. Overhead hazards must first be spotted or identified. When a hazard is found, proper decisions and actions can defuse the risk. The process starts by LOOKING UP!

- Proper, well maintained head protection (hard hats) are required and mandatory on a logging job. This includes anyone on the ground, outside the protection of equipment

that is equipped with ROPS and FOPS.

Equipment operators are encouraged to wear head protection even while in the safety of an enclosed cab. Hard hats can prevent injury in the case of machine roll over, or from sudden, unplanned stops.

- Look Up and Out! Scan your ground travel path at least 50 ahead of you. Scan at least 100 feet ahead for overhead hazards.
- Don't place yourself under anything that can move due to gravity or the loss of hydraulic pressure.
- Maintain at least two tree lengths from any felling area. The industry standard for the two-tree length rule is 300 feet, or 100 yards. This distance can be highlighted in safety meetings, one hundred yards is a common rifle sight-in range. One hundred yards is the

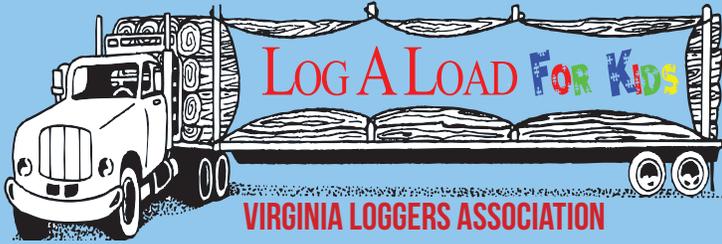
length of a football field.

- Be Visible! Be Seen! Make yourself visible by wearing high contrast clothing and high visibility safety colors.
- Never walk into a work area with running and moving equipment. Equipment must be stopped, engine cut-off, and all hydraulic implements grounded.
- Use proper felling techniques. Directional felling techniques reduce the risk of "struck-by" accidents. Proper notching and adequate hinge wood insures a timber cutter's safety.

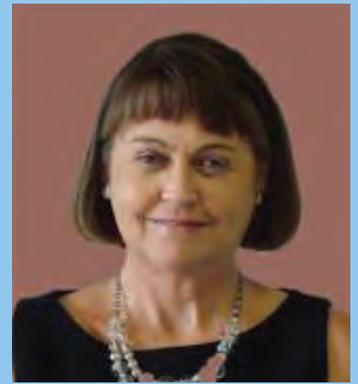
Take the time to review the risk of overhead hazards with your employees, or team. Height-ened awareness reduces the risk of injury or death to our woods workers and loved ones. Remember, Look Up and Live!

-Bryan Wagner

LOG-A-LOAD FOR KIDS



NIKKI ROBERTSON
State Chairman
Log-A-Load Foundation
9318 W. Oak River Drive
South Chesterfield, VA 23803
804-586-5413



LOG A LOAD FOR KID'S 2016 was a great year. **We raised \$58,887!!!**

As we start a NEW YEAR I would like to ask anyone that has an idea for a new event or would like to join us in the events we our scheduling to please call me, Nikki Robertson at 804-586-5413.

COMING EVENTS AND SCHEDULING

Feb 21st - Amherst Gulf Tournament Meeting, WestRock Office in Appomattox at 10:00

March 22-24 - MOMENTUM 2017, Disney World, Coronado Springs Resort in Orlando Fl.

Let's make 2017 even better.

Support your state's Log-A-Load for Kids Campaign! To find your state's Log-A-Load organization and contact person, visit www.logaload.org/pages/Participating_Hospitals.html



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Georgia-Pacific Corp.	Richards Insurance
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Team Safe Trucking

WHO WE ARE—A non-profit volunteer group committed to advancing the transportation sector of the nation's forest products industry. Organizers include loggers/log truckers, wood fiber suppliers, paper/wood products manufacturers, insurance providers, and logging/forestry association leaders.

OUR PROGRAM—Safety-focused and gradually emerging, it will incorporate awareness and education; driver training, skillset improvement, motivation and recruitment; fleet best management practices; and public image enhancement.

OUR PROGRESS TO DATE—

- Established steering committees
- Filed for 501c3 non-profit to facilitate funding
- Conducted 20-plus awareness presentations
- Established informative web site
- Designed driver-targeted flyers
- Instigated log/chip truck accident research
- Promoted truck driver training schools



teamsafetrucking.com

TEAM'S WORK —

- Is supported by forest industry at large
- Is encouraged/supported by insurance industry
- Is drawing favorable attention from industry associations, governmental agencies
- Is seeking to improve public image of log/chip trucks

YOUR SUPPORT—TST's ambitious agenda can only be achieved with industry's broad, 'all in' participation. Support it with your time, energy, ideas and cash donations. Join us and help make a difference for a better future.

CONTACT—Jimmie Locklear, 910-733-3300
 email jlocklear@forestrymutual.com

TEAMing up to help prevent this:



Unfortunately, log/chip truck accidents are increasing. Statistics reveal that driver behavior is a major factor.

Add the acute driver shortage, subcontractor issues, long haul distances, increased traffic, low freight rates, high insurance costs, regulations, posted roads and bridges, negative public image, and more. All of which is threatening the sustainability of the crucial trucking component.

TEAM Safe Trucking (TST), a new, non-profit organization, is developing a program designed to help turn the transportation dilemma around. The goal: a higher, safer standard through better training and greater accountability.

Join TST on Facebook for more information and updates. Get behind the wheel and support/promote the TST initiative. There is lots of work to do.

Contact Rick Quagliaroli: rick@swampfoxagency.com, 843-761-3999;
or Jimmie Locklear, jlocklear@forestrymutual.com, 910-733-3300

JOIN US AT OUR 2017 ANNUAL CONFERENCE

ON AUGUST 17 – 20, 2017 AT THE INN AT VIRGINIA TECH AND SKELTON CONFERENCE!

The Inn at Blacksburg awaits you!

We invite you to enjoy the location as you meet other loggers and business people in the forest products industry.

Receive the most current information affecting our industry from great speakers who are leaders in their field.

Great food, great fellowship and great info!

SCHEDULE OF EVENTS:

Thursday

- Board of Directors meet with Board of Forestry
- Registration and Exhibitors Set Up in Evening

Friday

- Registration and Exhibitors Set Up in the Lobby in the Morning
- Program Begins at 1pm
- Legislative and Members' reception begins at 6pm on The Great Lawn (Music, food and fellowship)

Saturday

- Breakfast, Registration and Program in the Morning **
- E. K. Pittman Safety Logger of the Year Award Presented by Forestry Mutual Insurance
- SHARP Logger Required Training Offered Saturday afternoon (Optional)
- Banquet and Entertainment in the Evening (Great food, dancing and beverages)

Sunday - Check Out and Remove Exhibits

SPEAKERS

- Scott Barrett, *Extension Specialist - Forest Operations & SHARP Logger Program Coordinator*
- Craig Feister, *Federal Motor Carrier Safety Administration*
- Basil Gooden, *Secretary of Agriculture & Forestry*
- D. K. Knight, *Executive Editor and Co-Publisher of Southern Loggin' Times & Timber Harvesting*
- Bettina Ring, *Virginia State Forester*
- Peter Stewart, *Forest2Market Economist*
- Paul Winestorfer, *Dean College of Natural Resources & Environment*
- *And many more!*

Ladies! Would you like to do one of the following on Saturday morning (no charge)?

- ___ Painting
- ___ Make & Take Holiday Item
- ___ Another suggestion?

Everyone! Would you like to do one of the following on Friday morning or Saturday afternoon, depending upon availability (some charges may apply)?

- ___ Rafting
- ___ Hiking
- ___ Touring sports & other facilities at VT

If interested send you name, email and preferences to Nannette Jenkins at jenkinszgj@aol.com

Lodging - The Inn at Virginia Tech is now taking reservations for lodging.

Call 540-231-8000 and ask for the 15th Annual Virginia Loggers Association Meeting!

Or, you may register online at: <https://reservations.travelclick.com/75607?groupID=1743838&hotelID=75607#/guestsandrooms>



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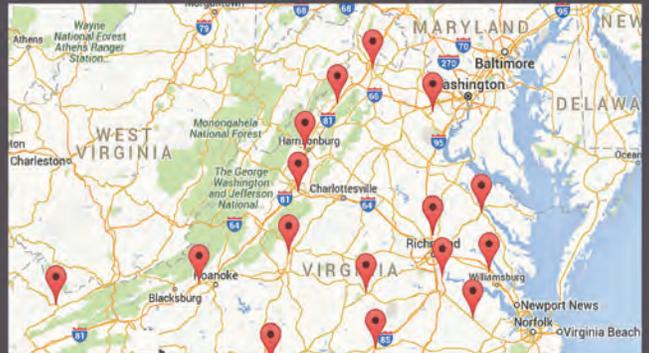
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VIRGINIA LOGGERS ASSOCIATION POLITICAL ACTION COMMITTEE

You can support forest harvesting businesses through a contribution to the Virginia Loggers Association Political Action Committee. No contribution is too small! Every dollar is used to help us ensure the success of state legislators who support our businesses. Three directors guide and direct the use of your contributions to specific state legislators who have demonstrated a solid track record of supporting pro-business and pro-forestry legislation and budgeting. We hope you'll make the decision to complete the form below and send a contribution today to join others who've decided to strengthen our political voice in Virginia. Thank you!

Virginia Loggers Association Political Action Committee Solicitation Form
Please Complete & Return With Donation
Virginia Loggers PAC 5251 Tavern Lane, Goochland, VA 23063

Name: _____
Street Address: _____
City, State, Zip Code: _____
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Contribution Amount: \$ _____
Are you a U. S. Citizen or have a valid US Permanent Resident Card: Y N

"Virginia law requires all candidate campaign committees to maintain a record of the name, mailing address, occupation information (includes type of work, employer and principal place of business) for each individual who contributes to our committee. Your information will not be made public if your contribution is \$100 or less for this calendar year."



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Ron Jenkins *Executive Director*
Virginia Loggers Association
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Goochland, Virginia 23063



804-677-4290
info@valoggers.org
www.valoggers.org

This newsletter is published to keep members and friends of the Virginia Loggers Association informed.

A man wearing a yellow hard hat with the 'CAT' logo, a black polo shirt with a 'Carter CAT' name tag, and yellow work gloves stands with his hands on his hips. He is in a logging site with various pieces of heavy machinery, including a skid steer loader and a skid steer loader with a log grapple attachment, in the background. The sky is overcast.

More than parts.

STEVEN HITE
Forestry Sales Representative

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**LET'S GET
TO WORK.**