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STILL GOING STRONG — AND LOOKING AHEAD TO BETTER DAYS

THE HOWARD DIINIVAN FAMILY'S FOOTPRINT IN VIRGINIA KEEPS GROWING WIDER & DEEPER COLLIMBIA VA

Dunivan Logging has been harvesting timber in central Virginia for more than half a century now. Clan patriarch Howard Dunivan, Sr., was just 22 when he started making sawdust with his father in the family's first sawmill located in Cumberland. He pulled logs to it with mules, and Howard recalls he often saw his dad carry logs on his shoulders as big as those pulled by his mules. Ever since then, it seems, wood has run through the Dunivan family blood.

Now 80, Howard, Sr., still loves going to the woods, but by now he has relinquished the burden of decision-making to his only son, Howard, Jr., 51. That doesn't mean the elder statesman isn't still involved—far from it. He claims to have retired a few years ago, but he missed the woods so much that he was back with his son after only a few months. Now he calls himself the "road runner" for parts or whatever else Howard, Jr. needs on the job. Following its tradition of roughly 30-year intervals from one wave of Dunivans to the next, the multi-generational company now involves Howard, Jr.'s son Nicholas, 23. By all appearances, it seems he has wood in his blood too.



Nicholas, Howard Jr. and Howard Sr.

HISTORY

The Dunivan story began when Howard, Sr.'s father drove a steam engine from Louisa to Cumberland, a 30-mile trip that took two days. That was how he started his sawmill career in 1956, 60 years ago. In those days, Howard, Sr. worked at his dad's sawmill with his brother, Herman. The mill ran for six years before it became financially unsustainable.

After their father's sawmill went the way of the dodo, Howard, Sr., started logging for Kent Brothers, a local sawmill, in 1962. He bought a used Prentice loader and a four-cylinder Timberjack 205, incurring a cost of \$6,500. His wife had a fit, the eldest Dunivan recalls. Although fully committed to logging, Howard, Sr., always missed operating a sawmill, so in 1979 he went back to it, setting up operations on the family farm. He ran it until 1991, when a depressed economy forced the family to shift its focus fully back to logging.

JOHN DEERE GREEN

The Dunivans have long been loyal John Deere customers with nothing but praise for their primary equipment dealer, James River Equipment. Both the service and financing earn high marks from them. Howard, Jr. points out that when a skidder is broken down, James River quickly brings in a new one and carries the broken one to their shop. Equipment is financed through the John Deere credit program and they try to trade every four to five years. The Dunivans also purchase some equipment and most of their parts from Forest Pro locations in Scottsville and Ashland.

Three John Deere skidders—two 748H units with 120 in. grapples and a 648H with 100 in. grapple—pull to the deck. The skidders roll on Primex tires purchased from Anderson Tires in Buckingham County. "They have the best tires and we get good service," Howard, Jr., says. "I have tried some other brands but none of



TOP: Barko 595 ML & John Deere 427D loaders BOTTOM LEFT: Howard Dunivan, Jr. Loading Tree Length in Goochland County BOTTOM RIGHT: Skidders John Deere 748 H



letter

Merry Christmas & Best Wishes!

Continued from Page 1

them can hold up to Primex." A John Deere 643K cutter, fitted with a FD45 sawhead and a Hydro-Ax 470 handles felling duties. The Dunivans say they are very pleased with its performance and service. Teeth are purchased from Forest Pro due to convenient proximity and competitive pricing. James River handles most of the service, even after the warranty has expired. Randy Bowen also handles service on their trailers.

The crew uses a 2014 John Deere 700 J with six-way blade for road and deck work as well as all BMP work. The Dunivans provide gravel for roads and use portable steel bridges for stream crossings. Virginia Silvicultural Water Quality law is non-regulatory and allows the logger to decide which best management practice will prevent the sediment from reaching streams. Since the law was adopted in 1993, Virginia loggers have increased their use of best management practices causing almost no instance of sediment in streams today.

SUPPLY, MARKETS

Jobs no longer come by way of contracts with pulp and paper mills, but through the Dunivans' personal contacts and through forestry consultants Timber Marketing and Management and Pineview Forestry. The Dunivans have many outlets for their products, which they say is key to sustaining the company through market fluctuations. Howard, Jr. points out that they cut mostly pine today, while hardwood harvests are rare. They most commonly work pine jobs with multiple sorts: four separations each of logs and posts, plus chip-n-saw, to four different outlets. Pulpwood is hauled tree length or cut to lengths of 16-20 ft. Posts, chip-n-saw and pine logs go tree length. Chips go to Dominion Generation plants in Hopewell, Altavista and Hurt, or to Grief Brothers in Riverville.

In the early spring of this year, Dunivan Logging was clear-cutting a 150-acre pine stand in western Goochland County. Howard, Jr. says this is the third time he has been on this tract —he clear-cut it once when he first got into logging, thinned it years later and now has clear-cut it again. Howard, Jr. recently said they are investing in their business and adjusting to the new corporate structure in Virginia's forest products industry, which is the third largest contributor to the state's economy. Wood biomass is also now a big part of the market place in Virginia with five power plants using wood in their energy production and pellets industry invested in Virginia. Pulp and paper is still entrenched at Covington, West Point, Hopewell and Franklin.

The Dunivans hire several contract haulers: Randy Bowen, Jake Alexander Woodyards, and James Clark. The truckers pull Dunivan-owned trailers, mostly 42 ft. Pitts units that are spotted with one of three vehicles. The operation uses F-350 and F-450 service trucks. The service trucks are fully stocked, including welder and air compressor. Brown Motor Parts in Goochland



John Deere 437 D Loader

and Cavalier Hose & Fittings in Farmville are used for parts, hydraulic oil and other daily operational needs.

EMPLOYEES

The crew works generally works five 10-hour days, with occasional Saturdays, and are paid on an hourly scale with the company providing transportation to and from the job site. Nicholas Dunivan, , Arthur Booker and Richard Lewis make up the crew for Howard, Jr. with Lewis and Hall operating the skidders. Booker operates the Deere feller-buncher while Nicholas operates the Hydro-Ax when an extra cutter is needed; otherwise he is on the Barko loader. Road building is left to Howard, Jr., who also installs water bars and handles other BMPs. Nicholas readily admits that his dad is the fastest loader operator he has ever seen. Howard, Jr., in turn, passes the compliment on to his own father. He says he remembers Howard, Sr., being so fast on the loader that "Dad could pluck the feathers off a chicken before the chicken got away." According to Howard, Jr., Nicholas is the best mechanic on the crew. The youngest Dunivan has always been interested in fixing equipment. He learned by disassembling and then reassembling things when he was still a young boy, with help from his Grandpa Hurt. The Dunivan family continues to have an excellent safety record-no claims in over 10 years. Workers' compensation is through Forestry Mutual and Gaines and Critzer.



TOP: Arthur Booker, Richard Lewis BOTTOM: Cody Hall, H. Dunivan, Sr., H. Dunivan, Jr., and N. Dunivan

FAMILY

Dunivan Logging was a sole ownership for a long time, but it incorporated in 2012, calling it a necessary business decision. After that, Howard, Jr.'s wife Jean took over the payroll and other office administrative work. Jean chose computers and software to handle the daily duties associated with tracking payroll, expenses and production. In particular, Jean uses Loggers Edge software for tracking load tickets, mill payments and reconciling the mill payments against the mill quoted pricing and other production tracking. She also uses this system to provide helpful reports to landowners. Jean carries her laptop everywhere with her and is ecstatic about the workload reduction as a result of the software. Jean also still serves as an Emergency Medical Technician for Cartersville Volunteer Rescue Squad.

Howard Sr.'s wife, Christine, is still involved with the business too, mostly handling deposits and mail. Howard, Sr. and Christine are members of Fork of Willis Baptist Church in Cumberland. Under their incorporated business arrangement, Howard, Jr. serves as Vice-President, while Howard, Sr. is the President. Jean is Secretary and Christine is Treasurer. Jean and Howard, Jr.'s daughter Megan—Nicholas' sister—recently graduated from Cumberland High School and Southside Community College in May. Megan graduated from Southside Community College on May 14th with honors and on May 20th she graduated from Cumberland County High School also with honors. She worked during the summer and now attends Ferrum College and is studying Biology and Chemis-

try. Megan loves to push a herself a little more and not completely happy with making As and Bs at college! Though he's still learning the business from his father and grandfather, Nicholas is now a father himself. He and wife Tabby were blessed with their first child in May. Adalynn Grace Dunivan arrived on May16th, weighing 6 lbs 9 oz and was 20 inches long. "She has been such a joy and blessing for our family," stated Jean. Nicholas and Tabby are getting settled into their new roles as parents quickly and learning to sleep when the baby sleeps.



Nicholas Dunivan Emerging from Barko 595 ML Loader

CHANGES

Over the course of his long career, Howard, Sr. has obviously witnessed many changes in logging. The elder statesman of the Dunivan family also recalls going with his dad in a 1939 Ford truck to Columbia, where wood loading yards were located near the CSX Railroad and watching men use cross saws, peel logs by hand and load train cars by hand. He still vividly remembers short log trucks loaded by hand, and loggers were everywhere. Now the smaller businesses are gone, while some companies have grown larger and more production-focused than before. Howard, Jr. has also seen many changes in his time. He loved chipping when it became popular and remembers how the business boomed. Now he is concerned about its future and afraid the market for biomass will slow when subsidies expire. Howard, Jr. just invested in a Timberwolf firewood processor and hopes the addition will fill in some of the market gaps.

No one can know what the next decade will bring, but it appears the Dunivan family is in for the long haul. The family has shown absolute adaptability to changing landscapes in the business. There is no doubt that part of their business secret is in the nature of their character. They are honorable and hard -working, living by strong family values, with savvy business sense. Sam Barkley, retired area forester for the Virginia Dept. of Forestry, spoke highly of the Dunivan family and its logging operations. A good number of long time citizens in the local community have known and also speak well of the Dunivans. When Howard, Sr. turned 80, 150 people came out to celebrate his birthday.

As to the company's future, and any plans for expansion or investment, the family was quick to respond in May: "We're waiting to see how the election turns out!" Now that the election is over and Donald Trump is the President – Elect, Howard, Sr. said with a warm smile that "we are on an upward swing", but Howard, Jr. and Sr. quickly agree "we're waiting until spring 2017 to see what actually happens after the inauguration."

Contact Dunivan by email: dunivanlogginginc@gmail.com Written by: Ron Jenkins and David Abbott

This article also appeared in the May 2016 issue of the Southern Loggin' Times magazine.

WELCOME NEW MEMBERS

THANK YOU FOR RECENTLY JOINING

THE VIRGINIA LOGGERS ASSOCIATION

Putting our members first and proudly serving the interests of Virginia loggers!

DABNEY S. LANCASTER COMMUNITY COLLEGE CLFITON FORGE. VA

NOAH LOGGING & CHIPPING LLC EWING, VA

MOON'S LOGGING PHENIX. VA POWELL LOGGING & TRUCKING LLC CLOVER, VA

Executive Director's Corner | Ron Jenkins



Merry Christmas Everyone!

Our December 2016 issue is dedicated to the Virginia Loggers and its supporting companies. You are the greatest! Despite facing many dangers not typical of most jobs the families behind the logging businesses adapt and overcome daily. They face a variety of strict water quality and environmental regulations, highway rules, and must make large financial investments for their equipment and operating costs. Even so members of the Virginia Loggers Association are responsible for approximately 64% of the harvested acreage in Virginia!

Since most of the forestland in Virginia is privately owned, the landowners are great beneficiaries of our logging community's important services. Virginia's forest products industry also enjoys the great benefits of logging, as this industry generally ranks as the second or third largest contributor to our economy! All total, our entire society benefits from these great logging businesses and we are deeply grateful for all they do! Thank you!

Join us at our 2017 Annual Conference on August 17–20, 2017 at The Inn at Virginia Tech and Skelton Conference!

The Inn at Blacksburg awaits you! This beautiful "gathering place" will be our conference location August 17-20, 2017. We invite you to enjoy the location as you meet other loggers and business people in the forest products industry. Also, receive the most current information affecting our industry from great speakers who are leaders in their field. Good food, good fellowship and great information!!



IMPORTANT 2017 DATES

January 11

Virginia General Assembly begins 45 day session. Prefiling of legislation ends January 12

Virginia Agribusiness Council 46th Annual Appreciation Banquet **February 4**

Next Virginia Loggers Association board of directors meeting **March 30 - April 1**

American Logger's Council Annual Spring Fly-in to Washington, DC; members meet with Virginia congressional delegation April 28

Arbor Day

August 17 -20 (see details above!)

Virginia Loggers Association annual conference at The Inn at Virginia Tech & Skelton Conference Center

January							February							March							
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VLA News

NEWS AND HAPPENINGS FROM THE VIRGINIA DEPARTMENT OF FORESTRY: TIMBER THEFT IN VA

Based on the number of reports being received by the VDOF, timber theft is occurring regularly across Virginia and with increasing frequency. While the economic impact of timber theft is very small compared to the overall industry in Virginia, the impact on affected individuals can be huge. These crimes often target families with limited resources and rob them of one of their most valuable investments. Also, current state codes and policies provide victims with little assistance and they rarely result in satisfactory restitution. This also provides few consequences for those that would steal timber and a small number of bad actors routinely take advantage of this. It seems that current laws and policies provide little assistance to landowners and little disincentive to bad actors and this results in outcomes that cast a cloud over the practice of forestry in Virginia which impacts everyone involved in the industry.

In August, the VDOF convened a meeting with representatives of the forestry and agriculture community and the attendees agreed to work together to identify steps that Virginia can take to better protect landowners without delaying commerce or burdening legitimate businesses. The group recommended preparing a comprehensive set of recommendations,

some of which may require General Assembly consideration in 2018. The VDOF is working on an initial draft of potential strategies and will be seeking input from stakeholders and partners on this.

Potential strategies could include requiring landowners to be provided scale tickets and /or be paid within a reasonable period of time after wood is delivered to the mill. Increasing the statute of limitations for investigation of suspected timber theft/trespass. Having VDOF take more of a role in investigating timber theft/trespass. Establishing a hotline for landowners to report suspected cases of timber trespass or theft. Some form of outreach or education that is targeted to landowners at the time they are considering selling timber.

Virginia has a long history of partnership among the members of the forestry community and this issue will be addressed in the same way; any strategies that are ultimately enacted will require the support of Virginia's forestry community in order to be successful.

Written by Rob Farrell, Deputy State Forester, Department of Forestry.

VIRGINIA LOGGERS GET BEHIND TOM GARRETT FOR CONGRESS IN VIRGINIA'S 5TH CONGRESSIONAL DISTRICT



Tom Garrett, Virginia's Senator representing the 22nd Senatorial district, was supported by the Virginia Loggers Association because of his pro-business values. Three members from the Virginia Loggers Association, Tapscott Brothers Logging, Inc., Charles A. Wright Logging, Inc. and M. M. Wright, Inc. hosted very nice events to allow others to meet and talk with Tom Garrett prior to his election. Many of our members and local citizens did attend these events and had the opportunity to become better acquainted with Tom and his values. Tom will work for strong federal policies that promises to make American businesses competitive in the global marketplace and to all of those logging businesses operating in Virginia's 5th congressional district.

RIGHT: Vance Wright and Tom Garrett

AMERICAN LOGGERS COUNCIL 2016 CAPITOL FLY-IN

VIRGINIA LOGGERS ASSOCIATION MEMBERS MEET CONGRESSIONAL LEADERS



Members of the Virginia Loggers Association attended the American Loggers Council annual Capitol Fly-in to Washington, DC on April 14-16, 2016. We visited all thirteen Congressional offices and had the opportunity to meet with several legislators about important national logging issues. Members stopped to catch a picture with Congressman Dave Brat, who represents Virginia's 7th Congressional District. We're dedicated to making the best business environment for Virginia logging businesses. Spending time with our Congressional leaders is very important to ensure federal laws and regulations provide a strong competitive framework for American businesses. Delegations of logging representatives from across the nation were in Washington, D.C. at the same time meeting with their representatives in Congress.

Right: Ron Jenkins, Vance Wright, Congressman Dave Brat, Laurie Wright, Carmen & Judd Smith

NEWS AND
UPDATES FROM
VIRGINIA TECH
FOREST
OPERATIONS
EXTENSION
SPECIALIST

UPDATE ON FOREST OPERATIONS PROJECTS

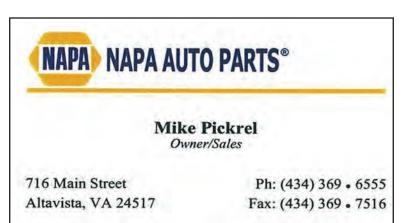
Scott Barrett, PhD, Associate Professor and SHARP Logger Program Director Extension Specialist–Forest Operations and Coordinator for the VA SHARP Logger Program Virginia Tech Department of Forest Resources and Environmental Conservation

Virginia has over 15 million acres of forestland and with many landowners actively managing their forests, Virginia's logging businesses perform a substantial number of harvests each year. Timber harvests performed by logging businesses are a vital component of forest management and are essential to Virginia's forest industry. The Virginia Department of Forestry (VDOF) tracks the number of harvests and acres harvested based on reporting to their harvest notification system. Recently, Andrew Vinson and I looked at some of the harvest notification information for Virginia. Based on a year's worth of harvest information (July 2015 – July 2016) provided by the VDOF, there were a total of 5169 harvests on over 232,000 acres which is an average harvest size of approximately 45 acres. There were approximately 1000 logging businesses / individuals listed as the operator responsible for those timber harvests. While this is not an exact count of logging businesses because a few of these individuals are not logging business owners, it does give an indication of the large number of businesses and individuals involved in timber harvesting.

We compared the list of businesses / individuals with active harvests in that one year period to the list of Virginia Loggers Association (VLA) members and it indicated that less than 25% were VLA members. However, nearly half (48%) of all harvests were performed by VLA members. In general, VLA member businesses tend to also be larger operations with more harvests per year and the tracts harvested by VLA member businesses tended to be larger tracts as well. The average size of tracts harvested by VLA members was approximately 60 acres while the average for non-members was approximately 31 acres. When you look at the percentage of all acres harvested across Virginia, VLA members accounted for 64% of the total acres harvested. The percentage of all acres harvested by VLA members varied by region with VLA members harvesting 22% of all acres harvested in the mountains, 69% in the Piedmont, and 71% in the Coastal Plain.

Because of differences in terrain, forest types, land ownership, market conditions, and other factors, logging businesses and harvesting operations vary significantly by region. We also looked at the average number of harvests per business and the average number of acres harvested per business over that one year period. VLA member companies in the Mountains had an average of 5.1 harvests with an average of 216 acres harvested per year. In the Piedmont, they averaged 11 harvests covering 650 acres. VLA members in the Coastal Plain harvested an average of 13.7 tracts per business with an average of 878 acres per year.

The VDOF harvest data shows the significant amount of forest harvesting that occurs across Virginia. Members of the Virginia Loggers Association accounted for a substantial portion of all acres harvested in Virginia (64%). These harvests represent a major contribution to the economy of Virginia, generate revenue for forest landowners, and make it possible for forest landowners to actively manage their forests.





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HAPPY HOLIDAYS

It is always difficult to try and speculate what might happen between the time that this editorial is written and then goes to print 30-45 days later, and this is one of those particularly difficult times when the elections have been held and yet as of this writing we do not know the outcome.

Regardless, we will have to work with whatever President and administration that is elected, and our issues will not go away simply because one political party defeated the other in the Presidential race. Let's just hope that whomever is elected will listen to the will of the people and place their values and needs over that of any party.

As you read this, the staff of the American Loggers Council has already made plans to visit DC in mid-December to get an idea of what the transition might look like from one administration to the next, and to see if there is a better opportunity to work across the aisle in completing legislation in the 215th Congress set to begin work in January.

Just because the American Loggers Council is working for you, doesn't mean that you shouldn't be involved in what's happening. Regardless of the results in the November election, we need all hands on deck with loggers engaged at the grassroots level to get the policy changes we need and ensure our industry is prosperous for the future.

We have many issues to deal with for the industry, including truck weight reform on the Federal Interstate Highway System, attracting and retaining employees to the logging and log trucking industry, working to develop and support markets for the products and services we provide, and ensuring that our Federal Timber lands are sustainably managed to support a viable timber sale program that would help the many timber dependent communities across the Nation.

While these are some of the issues, we know that there will be many more to contend with in the future as we strive to tell our story to the public where they will have a better understanding of what we do and why we do it. Here at the American Loggers Council, we will do our best to keep the public informed of your professionalism in harvesting timber and dedication to protecting the environment as you continue to provide the fiber that is consumed on a daily basis by those that do not know its true source or the people that work tirelessly to provide it.

Many of you will be able to be with family and friends this Christmas, and it is justifiably right that you, as a member of this invisible industry, come out of the woods and take the opportunity to enjoy the companionship and fellowship of those that appreciate what you do and keep you going.

God bless, and have a Safe and Merry Christmas! Log safe!

Danny Dructor is the Executive Vice President for the American Loggers Council with offices near Hemphill, Texas.

The American Loggers Council is a 501 (c)(6) not for profit trade organization representing professional timber harvesters in 32 states across the United States. If you would like to learn more about the ALC, please visit their

web site at www.amloggers.com, or contact their office at 409-625-0206.

RICKY STUART DEACON A Life Well Lived



Imagine a beautiful morning and you've just visited your mother and eaten a great home – cooked breakfast- the kind only your mom can prepare. Your stomach now full with a delicious home –cooked meal, you kiss her good-bye, tell her you'll see her soon, and give her a hug. You're off to cut some firewood, enjoy the day and return to your wife and family. Isn't this is how life should be – right?

Unfortunately, this happy beginning to our story does not end well for Ricky Stuart Deacon. Our friend, associate and board member did not return home to his wife Cynthia and family. The unthinkable and unbelievable happened! On December 10, 2016, Ricky left his earthly home and returned to his heavenly home just minutes after leaving his mother's.

You see! In a split second, Ricky would not be able to avoid a "head –on" collision with a man pursued by police for felony credit card fraud. Travelling at an estimated 98 miles per hour the man crossed over into Ricky's lane on a narrow, winding country road and in a split second caused a "head-on" collision killing Ricky. At that moment, Ricky left behind his wife, daughter Ashley, and son Nathan, his brother Donald, his sister Bridgett, grandchildren, and of course his lovely mother Brenda.

To explain this human tragedy is impossible! We walk in the sunshine one day, have the best hunting day of our life, witness the miracle of birth, or spend time doing what we love the most, and in that moment we think this good feeling will never end.

Unfortunately, Ricky Deacon's story is another sad reminder of the reality of life. So, we will remember and honor this great man who has been called a "gentle giant". He was a member of McElwee Chapel and the Lexington Moose Lodge.

To those of us in the logging profession, Ricky was greatly appreciated by other loggers, mills and landowners. Ricky served as a director on the board of the Virginia Loggers Association. He was always someone we could count on to be at the events and help where needed. Ricky always believed so strong in our association and constantly worked to attract new members.

By many accounts from his close friends, Ricky was the kind of person you would always want on your side. He never ran away from the tough challenges of life. When his dad died and Ricky was very young, he took over and became the strength for his mother and siblings. And, Ricky never gave up following a logging accident or a serious medical setback. He couldn't wait to return to his beloved profession! And, so his life was well lived and shortened on a beautiful Saturday morning, he died as a great man, a good husband, father, brother and a good son. We love and miss you!

Let us now take some something positive from this tragedy! Let's live our lives such that every moment can count as our very best and never forget that every living moment is a precious gift. Rest in Peace Ricky Deacon!

ALC HOLDS ANNUAL MEETING

OVER 180 ATTEND ANNUAL MEMBERSHIP MEETING IN PANAMA CITY BEACH, FLORIDA



The American Loggers Council (ALC) recently held its 22nd Annual Meeting in Panama City Beach, Florida, on Sept. 29 - October 1, 2016 and had over 180 attendees including loggers, and sponsors that

have helped support the work of the Council. This is the first time that the loggers have returned to Florida since 2006 when Charles Johns served as President of the organization.



Wendy Farrand - Recruiting Employees

The three day conference included a logging tour on Neil Family Land and Timber, hosted by Tim Southerland with B & K Land & Timber and Beard Equipment. Technical sessions included discussions

on attracting and retaining logging business employees led by Wendy Farrand and Succession Planning and Market development lead by Tom Trone with TNT Consultants.



Congressman Bruce Westerman

Congressman Bruce Westerman of Arkansas received a President's award for his efforts in the U.S. House of Representatives to promote sustainable forest practices on both federal and private lands and Rocky

Bunnell, a logger and ALC Board member from New Hampshire, also received a President's award for his leadership and service to the American Loggers Council in promoting more participation in the ALC's Spring Washington, DC Fly-In.



M.M. Wright, Inc.

M.M. Wright's Frank Myers and Stephen Wright received the prestigious Timber Harvesting "Logging Business of the Year Award" presented this year by Hatton-Brown's own D.K. Knight (see page 10).

The American Loggers Council's National Logger Activist Award that recognizes a logger who has demonstrated unselfish time and efforts to promote the timber harvesting profession was presented to Jack McFarland with McFarland Timber Company located in Winnfield, Louisiana.

The Board of Directors and Membership meetings were held on October 1st and included committee reports from the legislative, transportation, biomass, communications, membership, Master Logger and nomina-



Jack McFarland & Richard Schwab

tion committees and was highlighted by the adoption of a strategic action plan as a result of work done during the year by the ALC Executive Committee and Board of Directors that includes more policy work in Washington, DC as well as better communications between the organization and not only the loggers they represent but the general public as well.

Ladies were treated to shopping experience in nearby Destin, Florida followed by lunch and a scenic drive down Florida's famous Highway 30A.

Attendees opened their pocketbooks on Friday evening at the annual

ALC auction where over \$18,000 was raised to further support the work of the Council and another \$3,000 for the Log-A-Load for Kids program.



ALC President - Ken Martin

During the closing President's dinner on Saturday night, Presi-

dent Richard Schwab from Perry, Florida introduced as the new President of the American Loggers Council, Mississippi logger Ken Martin. Oregon Logger Mark Turner, Alabama logger Chris Potts and Missouri Logger Shannon Jarvis filling the Vice Presidents and Committee. Mr. Martin stated in his remarks that "I humbly accept this position as President of the American Loggers Council and fully intend in taking the steps necessary to accomplish our goals as set out in the newly adopted strategic action plan" before officially adjourning the meeting.

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Children's **Miracle Network** Hospitals

CELEBRATING OUR VLA FAMILY!

THANK YOU FOR BEING PART OF VIRGINIA LOGGERS ASSOCIATION

LOGGING BUSINESS OF THE YEAR AWARD 2016: MM Wright, Inc.

D. K. Knight, co-publisher of Southern Loggin' Times and Timber Harvesting, presented the Timber Harvesting Logging Business of the Year award to Stephen Wright and Frank Myers of M. M. Wright, Inc., based in Gasburg, Virginia. The award was presented at the American Loggers Council 22nd annual conference in Panama City, Florida during their Saturday evening awards banquet. Also joining the guys were Frank's wife Susan Myers and son Travis Myers with his new bride Erin. This is a very special award presented to logging businesses providing sustainable work places and strong leadership in the forest industry. M. M. Wright, Inc. has been in business for six decades and provide logging, equipment, and service from their Brunswick county headquarters.

Celebrating with Frank, Susan, Stephen, Travis and Erin were friends and members of the Virginia Loggers Association joining them at the 22nd American Loggers Council meeting. We are all so proud to be associated with M. M. Wright, Inc. and wish continued success in the future.



LEFT: Frank Myers and Stephen Wright Received 2016 Logging Business of the Year Award

RIGHT: Ron & Nannette Jenkins, Frank & Susan Myers, Grace, Diana & Tim Bowling, Tim Goodbar, Travis & Erin Payne, Stephen Wright and Judd & Carmen Smith (Donnie Reaves also attended but missed this picture)

You may view the You Tube video presented by Timber Harvesting online at: www.youtube.com/watch?v=wqJsVzos2Ak&sns=em

BARTON LOGGING, INC.: Lenwood Barton Won Husqvarna Pole Saw

We visited Lenwood Barton, owner of Barton Logging, Inc. of Green Bay, Virginia while he logged in Sussex County, Virginia back in June. Lenwood had a broad smile on his face as he emerged from his new Tigercat 234B loader to greet us. He had visited the Virginia Loggers Association booth during the East Coast Logging Expo and took a chance on a Husqvarna 225 P45 pole saw, donated by Kenny Holderied of Husqvarna, held in May. We were happy to personally make the delivery to Lenwood on the job and have the opportunity to meet him and his crew who were busy working on this site while it was still dry.

RIGHT: Lenwood Barton with New Tigercat



CENTURY FOREST PROGRAM FIRST RECIPIENTS



LEFT TO RIGHT: Deputy Secretary of Agriculture & Forestry Sam Towell, with honorees Alan, Rachel & Kate Wright, Claire, Laurie, Zach & Vance Wright, and State Forester Bettina Ring

Families who have owned and managed their forest lands for at least one hundred years met at Montpelier, home of James Madison on November 21 to celebrate and be honored for their achievement. This is the first program of its kind in America! Charles A. Wright Logging, Inc. owners Vance and Alan Wright, along with their families, were 1 of 23 families receiving the award.

Just months after the establishment of the nation's first Century Forest program, 23 families from all corners of Virginia were

inducted Monday (Nov. 21) into the inaugural class that honors those who have owned their forestland for 100 years or more during a ceremony at Montpelier, home of President James Madison and Father of the U.S. Constitution.

Deputy Secretary of Agriculture and Forestry Sam Towell and State Forester of Virginia Bettina Ring oversaw the induction ceremony and presented each honoree with a certificate from Gov. Terry McAuliffe and a Century Forest sign that will be posted at a prominent site on their land.

The General Assembly in 2016 approved SB 252 which directed the State Forester to establish a program to honor families whose property has been in the same family for 100 years or more, includes at least 20 contiguous acres of managed forest, and meets certain requirements. The bill also removed the option for the Commissioner of Agriculture and Consumer Services to recognize under the century farm program a farm that does not gross more than \$2,500 annually but is being used for a bona fide silvicultural purpose. Governor McAuliffe supported the bill in his legislative package and Senator Frank Ruff was the patron of the bill. The bill passed with unanimous support of both Houses of the General Assembly.

BINKY TAPSCOTT AND HIS FAMILY: Celebrating Harvey H. Tapscott (Binky's Dad) 87th Birthday



The Tapscott Brothers Logging, Inc. and Forest Pro, Inc. are well known and respected companies in the logging world. Binky gave a fantastic party for his dad on his 87th birthday. The Virginia Loggers Association presented Harvey Tapscott with the "outstanding service award."

LEFT: Harvey H. Tapscott Enjoying the company of 1 of many well-wishers at his Birthday Party

SITE VISIT SETH JONES LOGGING: Tapscott Rd, Goochland VA

Seth Jones Logging is a member of Virginia Loggers Association and Seth is a 4th generation logger. David Stinson, a member of his crew, has been in logging for 55 years.

While visiting with Seth we learned his primary concern is market consistency and stability. Bad weather and mill quotas have also really been challenging to logging firms. Seth believes markets need to improve in order for more young loggers to enter the business.

The site had been a challenge with too much rainfall and wet conditions. However, as you can see, during our visit the weather was excellent, with dry site conditions and a beautiful sunny day!

RIGHT: David Chilcote, David Stinson and Seth Jones on March 29, 2016



EAST COAST RICHMOND LOGGING EXPO 2016 MEMBERS OF VIRGINIA LOGGERS ASSOCIATION VOLUNTEER TO STAFF BOOTH



The Virginia Loggers Association was well represented at the East Coast Logging Expo held at the Richmond Raceway in May 2016. Three businesses became members of the Virginia Loggers Association and many others dropped by to talk with us. We thank everyone who came by and checked out our booth and exhibit. New member J. K. Enterprise Landscape Supply, Inc. won the Muzzle loader and Lenwood Barton drew the winning raffle ticket for the Husquvarna pole saw. The event was lots of fun for everyone many of members, shown above, helped staff the booth.

LEFT: Ricky Deacon, Nannette Jenkins, Frank Myers, Jeff Britt, Nathan Britt, Judd Smith, Carmen Smith, Riley Smith, Travis Myers, Erin Myers, Buck Morris, Jason Critzer

LOGGER OF THE YEAR: Noah "Bill" Wood, Blue Ridge Logging



LEFT: Scott McKee, Ann & Noah "Bill" Wood

Forestry Mutual Insurance, Inc. presented Bill Wood and his wife Ann, owners of Blue Ridge Logging, with the Logger of the Year for 2016. The E. K. Pittman Safety Award of 2016 was awarded at the Virginia Loggers Association's 14th annual conference at the Hotel Roanoke. The award is named in honor of the first Chairman of the Board of Trustees of Forestry Mutual and presented to those companies chosen by the President and staff of Forestry Mutual based on their safety record and continued emphasis on safety in the workplace.

Owned and operated by Noah "Bill" Wood, Blue Ridge Logging, Inc. is a pine and hardwood logging operation based in Danville Virginia since 1995. Mr. Wood has been logging across central Virginia since 1958. Mr. Wood started his logging career at the age of 17 with his father after finishing high school using a horse and cross cut saw. He continues to log and enjoys daily getting back into the woods. Congratulations Bill and Ann!

ROLLOVER ACCIDENTS PREVENTABLE



Rollovers? Ever been affected by this type of mishap? Most, if not all rollovers are preventable. In a very small number of cases, some rollovers occur due to other vehicles that caused the mishap, while some occur due to equipment failure. In the forest product industry, log trucks experience more rollovers than chip vans.

Log trailers have a higher center of gravity than a normal cargo load. It takes .4g's (g's - gravitational forces) or less to rollover. A car must exceed 1.3g's compared to 1.1 g's for a pickup truck or .8g's for a SUV for them to rollover. It is extremely easy to exceed the g-forces on a log truck.

WHERE DO ROLLOVERS OCCUR:

- Drifting off the pavement onto a soft shoulder
- Making a tight corner
- Striking a curb
- Running into a ditch
- Entering or exiting onto a ramp at excessive speeds
- Going around a curve too fast

Speed is the number one cause of rollovers. Too fast for the road conditions on a good day will cause a rollover. Add rain, ice, sleet or snow to the excessive speed and you will turn your loaded trailer over. SLOW DOWN and adjust to weather and road conditions.

The weight of the load when a driver drifts off the pavement onto a soft shoulder, can cause rutting and make it hard to return the vehicle back onto the pavement. Sometimes the driver over reacts and jerks the steering wheel will lead to a rollover. So what can you do?

LOADING A TRAILER:

- Heavy logs on the bottom
- Loader operator should distribute the weight evenly throughout the bunks
- Make sure tie downs/binders/straps are tight before leaving the deck
- Check tie downs/binders/straps along the route as they will loosen.

DRIVING:

- Use caution when turning or changing lanes
- Slow down when entering or exiting onto highways
- Follow speed limit signs going into curves
- Keep the tires on the pavement
- Do not let cell phones or CB radios distract you
- Adjust your speed to the weather conditions
- Give yourself extra time so as not to feel rushed
- Keep following distances so you have time to react to traffic changes

Remember to give yourself adequate time, keep your speed under control and maintain proper following distances. Above all else, keep the truck and trailer on the pavement.

-JJ Lemire, Forestry Mutual Insurance Company



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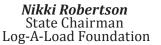
LOG-A-LOAD FOR KIDS



Support your state's Log-A-Load for Kids Campaign! To find your state's Log-A-Load organization and contact person, visit www.logaload.org/pages/ Participating_Hospitals.html



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Top from Left to Right: VSAE Luncheon, Paul Howe, Barbara Homiller, Nikki Robertson, Susan Jennings, Ron Jenkins

Middle: 2016 Market

Bottom Left: Infusion Room

Bottom Right: Jack Whisler receiving the Volunteer of the Year Award at

the golf tournament

I would like to thank everyone who has worked to make Log A Load For Kids the program it is today. The relationship with Children's Miracle Network Hospitals has been a true blessing to me. The people have become friends over the years and they all love Log A Load For Kids.

This year we had the 21st Log A Load Golf Tournament at Winton Country Club in May. We raised \$25,000. Before the start, Joel Cathey of Ontario Hardwood received special recognition for his many years of service on the committee and other projects to help children in the hospital.

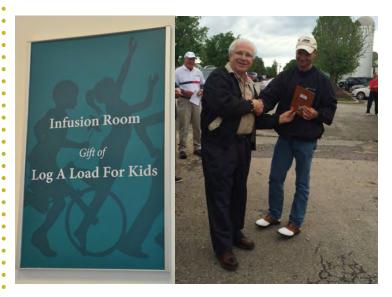
The Richmond hospital will get \$7290.00. The raffles at expo raised \$4000.00. The Brunswick Stew, with stew master, Randy Bush and his team raised \$1250.00. I would like to thank Paul Howe, with the VFA for helping us raise \$1570.00. Paul recommended that Log A Load For Kids be the recipient of the Raffle held at the Virginia Society of Association Executives luncheon. This was a great opportunity to let the community learn about Log A Load For Kids. The luncheon was attended by Paul Howe and VFA staff, Ron and Nannette Jenkins, VLA, Susan Jennings, VFPA and myself Nikki Robertson.

The Softball Tournament in Charlottesville had a good turnout. Everybody loves softball and Rich Palermo and his team put a lot of work in to make sure everyone has a great time. The money raised at the tournament will go to the new playroom at UVA. They raised \$20.000 and plan to raise \$100,000 over the next 3 years.











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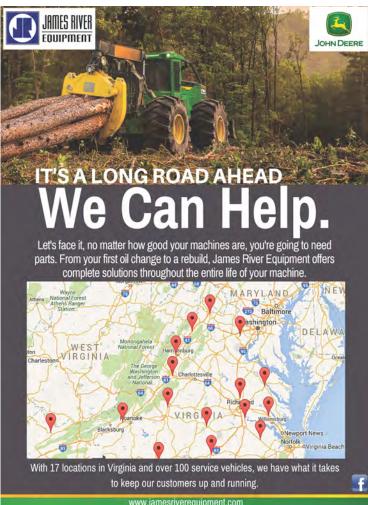
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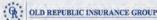
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Add the acute driver shortage, subcontractor issues, long haul distances, increased traffic, low freight rates, high insurance costs, regulations, posted roads and bridges, negative public image, and more. All of which is threatening the sustainability of the crucial trucking component.

TEAM Safe Trucking (TST), a new, non-profit organization, is developing a program designed to help turn the transportation dilemma around. The goal: a higher, safer standard through better training and greater accountability.

Join TST on Facebook for more information and updates. Get behind the wheel and support/promote the TST initiative. There is lots of work to do.

Contact Rick Quagliaroli: rick@swampfoxagency.com, 843-761-3999; or Jimmie Locklear, jlocklear@forestrymutual.com, 910-733-3300

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